Refining Global Energy Strategies
DLA Energy’s MISSION...

...is to provide the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and economical manner possible.

From oil to electricity to natural gas; from delivery systems to facilities to distribution management, if it powers the Department of Defense, it’s run by DLA Energy!

After a seven year hiatus, the Worldwide Energy Conference returns to the Capitol area, and over 2100 expected participants will be there seeking the best products, technologies and services as well as the best practices from the leaders in the energy field.

The combined purchasing power of this community is more than $14 billion, so if your company provides solutions for this energy market, the Worldwide Energy Conference is the best way to place your products and services in front of the decision makers from around the globe that will be attending the event.

# DLA Energy Total Contract Values $40B

- **Bulk Petroleum Products**: $6.7B
- **Ground Fuels**: $17B
- **Installation Energy**: $1.9B
- **Bulk Petroleum Supply Chain Services**: $1.8B
- **Aerospace Energy**: $500M
- **Utility Services**: $12.1B

# Petroleum, Gas and Aerospace Energy Sales $14.8B

- **U.S. Marine Corps**: $67M
- **Other DoD**: $164M
- **U.S. Air Force**: $7.9B
- **Foreign Governments**: $674M
- **U.S. Army**: $1.8B
- **U.S. Navy**: $4.3B
- **Commercial**: $309M
- **State and Local Governments**: $1.5M

*FY2015 figures*
DLA Energy Supplies Energy Solutions Across a Wide Range of Missions

**Bulk Fuels** - contracting, distributing, transporting and providing inventory control of bulk fuels, including commercial and military specification jet and distillate fuels as well as lubricants and fuel additives

**Facilities and Distribution Management** - worldwide fuel terminal operations; military construction and modernization programs; storage and acquisition programs; environmental support and laboratory testing

**Installation Energy** - natural gas, electricity and coal needs along with renewable energy and energy saving performance contracting for DoD and federal civilian customers

**Direct Delivery Fuels** - worldwide acquisition and integrated materiel management of fuels including ground fuels, specialty fuels, into Plane and Ship Bunkers fuels; retail integration and purchasing cards

**Aerospace Energy** - missile fuels, propellants, chemicals and gases

Providing Energy Solutions Worldwide
The DLA Energy Conference is one of the best events available to reach our clients and potential clients for our spill response planning and training services.

Wayne Tansil, Corporate Director, Business Development – Ensafe, Inc.

The WWEC is an opportunity to develop new and strengthen existing relationships with DOD and Federal energy customers and increase customer engagement. Our panel discussions and breakout sessions are designed for open government and industry engagement [on core energy subjects] to understand, evaluate and improve business practices.

Marc McConahy, Chief, Customer Relationship Management – DLA Energy

The WWEC and trade show will be a terrific opportunity to discuss the latest energy strategies, best industry practices, installation energy management, contract processes, interagency initiatives, bulk petroleum and direct delivery engagements worldwide, and alternative fuel and renewable energy technologies and capabilities.

Bruce Blank, Director, DLA Energy Procurement Process Support Directorate

FOR EXHIBIT INFORMATION

Keith Biersner Keith.Biersner@tbgevents.com P: 571.233.4503