



# DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



## Doing Business with the Defense Logistics Agency Energy

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# Agenda

- Defense Logistics Agency Energy (DLA Energy) Overview
- DLA Energy Contract Programs
- Federal Business Opportunities Search Agent for DLA Energy
- DLA Energy Website/Questions



# DLA Energy Overview

- Mission: To provide the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and economical manner possible
- Vision: To be our customers' first choice for energy solutions
- Purchased over \$9.3B in energy services and commodities in fiscal year 2015, of which \$5.8B was eligible for small businesses (24.9% SB)



# DLA Energy Contract Programs

## Bulk Petroleum (DLA Energy-FEB)

### \$7.1B

- Commodity - \$6.8B
  - JAA, JA-1, JP4, JP5, JP8, F76, RME, Lubes, Additives
  - Major procurements:
    - Rocky Mountain/West Coast (Oct-Sep)
    - Inland/East and Gulf Coast (Apr-Mar)
    - Atlantic/Europe/Med (Jul-Jun)
    - Western Pacific (Jan-Dec)
- Services - \$300M
  - COCO/GOCO, Alongside aircraft fuel delivery, Environmental, Testing



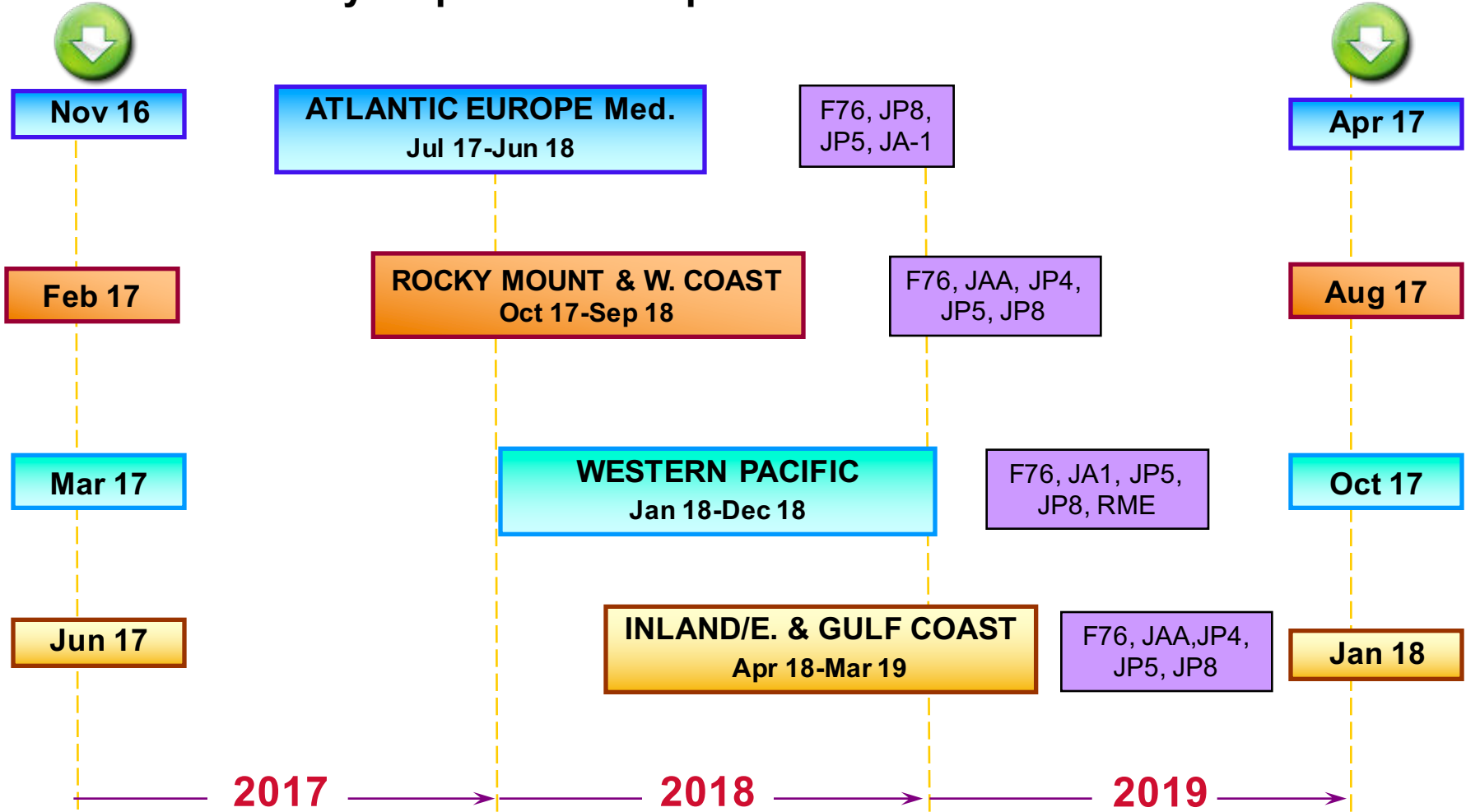
# Bulk Petroleum Commodity

## Staggered Annual Program - Always in the Market

One-year performance period

Issue Solicitation

Award Contract





# Bulk Petroleum Services

- Vandenburg AFB Government Owned Contractor Operated (GOCO) storage. Planned 8(a) set-aside
- DFSP Tampa. Planned SDVOSB set-aside
- Patrick AFB GOCO. Planned 8(a) set-aside
- Lakehurst NJ Fuels Management Services. Planned full and open
- NAS Coronado Alongside Aircraft Refueling. Planned full and open
- Point Loma Environmental Assessment & Remediation. Planned full and open



# DLA Energy Contract Programs

## Direct Delivery Fuels (DLA Energy-FEP)

### \$1.9B

- Ground fuels - \$1B
  - CONUS requirements solicited by customer organized group (COG)
  - OCONUS requirements solicited by AK, HI, FEMA
  - Afghanistan program delivers jet fuels by truck/rail
- Into-plane & Bunkers - \$900M
  - Into-plane jet fuels at commercial airports
  - Bunkers/Ship propulsion fuel at commercial ports



# 2017 Future Acquisitions

## **Ground Fuels Division I (DLA Energy – FEPA)**

- None

## **Ground Fuels Division II (DLA Energy – FEPB)**

- Colombia PC&S Program – 1 AUG 2017
- Africa PC&S Program – 1 AUG 2017
- Germany PC&S Program – 1 OCT 2017

## **Ground Fuels Division III (DLA Energy – FEPC)**

- Benelux PC&S Program – 1 OCT 2017

## **Ground Fuels Division IV (DLA Energy – FEPD)**

- Jordan PC&S Program – 1 JUL 2017

## **Mobility Fuels Division (DLA Energy – FEPE)**

- Into-Plane Overseas West – 1 OCT 2017
- Bunker's Overseas (SOUTHCOM) – 1 OCT 2017





# 2018 Future Acquisitions

## **Ground Fuels Division I (DLA Energy – FEPA)**

- COG 3 PC&S Program (Supplemental) – 1 AUG 2018

## **Ground Fuels Division II (DLA Energy – FEPB)**

- Honduras PC&S Program – 1 JAN 2018

## **Ground Fuels Division III (DLA Energy – FEPC)**

- Eastern Europe PC&S Program – 1 APR 2018
- United Kingdom PC&S Program – 1 JUL 2018
- Spain Credit Card Program – 1 OCT 2018
- Belgium Credit Card Program – 1 NOV 2018

## **Ground Fuels Division IV (DLA Energy – FEPD)**

- Qatar PC&S Program – 28 APR 2018
- Afghanistan PC&S Program – 1 JUN 2018

## **Mobility Fuels Division (DLA Energy – FEPE)**

- Into-Plane Domestic West – 1 APR 2018
- Bunker's Overseas (CENTCOM/EUCOM) – 1 OCT 2018
- Bunker's Overseas (AFRICOM) – 1 OCT 2018



# **DLA Energy Contract Programs**

## **Installation Energy (DLA Energy-FEA)**

### **\$47M**

- Natural Gas
- Coal
- Electricity
- Base support contracts
- Energy Savings Performance Contracts



# 2017 Future Acquisitions Natural Gas/Coal/Electricity

- 2017
  - Natural Gas (California)
  - Natural Gas (West Region)
  - Natural Gas (Central Region)
  - Natural Gas Monthly Buy (Virginia, Tidewater Region)
  - Coal (Alaska)
  - Coal (Lower 48 States)
  - Electricity (PJM Small) & (SPR)
  - (Portfolio) Electricity (New England)



# 2018 Future Acquisitions Natural Gas/Coal/Electricity

- 2018
  - Natural Gas (South)
  - Natural Gas (Northeast Region)
  - Natural Gas Monthly Buy (Virginia, Tidewater Region)
  - Coal (Lower 48 States)
  - Electricity (New York) & (TX)
  - Electricity (MISO) & (PJM Navy and Large)



# **DLA Energy Contract Programs**

## **Utility Services (DLA Energy-FEE)**

### **\$300M**

- Utilities Privatization



# Current Pre-Award Efforts

## Air Force FY 17 Awards:

- Little Rock AFB – W
- Joint Base San Antonio – E/NG
- Grand Forks AFB/Cavalier AFS – E/NG/S/W
- Wright-Patterson AFB – NG/S/W

## Air Force FY 18 Awards:

- Joint Base San Antonio – S/W
- Keesler AFB – E/NG/S/W
- McConnell AFB – E/S/W
- Tinker AFB – S/W

## Army FY 17 Awards:

- Fort Campbell/Blue Grass – E
- Fort Riley – E/NG/S/W
- West Point – E/NG

## Army FY 18 Awards:

- Joint Base Lewis McChord – E/S/W
- West Point – S/W
- Pine Bluff Arsenal – NG
- Fort Jackson – E/NG
- Fort Leonard Wood – S/W

E – Electric Distribution System  
NG – Natural Gas Distribution System  
S – Wastewater Distribution or Collection System  
T – Thermal System  
W – Water Distribution System



# **DLA Energy Contract Programs**

## **Aerospace Energy (DLA Energy-FEM)**

### **\$40M**

- Space and Space-Related Products/Services
  - Liquid propellants
  - Chemicals/compressed gases
  - Cryogenics



# Federal Business Opportunities (FedBizOpps)

- Search agent – “SPE600, SP0600 & SPE601”
- Respond to “Sources Sought”
- Synopsis and/or Solicitation will identify set-asides
  - Set-aside decision based on historical offers and responses to “Sources Sought”





# DLA Energy Website

<http://www.dla.mil/Energy>

# Questions

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